



At Capital Gurus, we're not just a top capital solutions provider; we're a team of driven individuals who are passionate about helping businesses succeed. Since we launched in 2023, we've been earning the trust of businesses across various industries. But for us, success isn't just about financial results—it's about creating a dynamic environment where every team member can grow, learn, and thrive. We are looking for a talented and motivated Sales Recruiter to join our team and help us attract top sales talent to fuel our growth.

Position Overview:

As a Sales Recruiter at Capital Gurus, you will play a pivotal role in sourcing, recruiting, and onboarding high-performing sales professionals. You will be responsible for managing the full recruitment cycle, from identifying potential candidates to guiding them through our hiring process, ensuring we bring on individuals who align with our company's goals and values. This is an onsite role based in our Las Vegas office.

Key Responsibilities:

- Source and screen qualified candidates for sales roles, including Business Development Representatives and Account Executives.
- Conduct phone interviews and in-person interviews to evaluate candidate skills, experience, and cultural fit.
- Collaborate with hiring managers to understand hiring needs and create effective job descriptions.
- Build a strong talent pipeline through networking, online job boards, social media, and referrals.
- Maintain candidate records and manage the applicant tracking system (ATS).
- Coordinate and schedule interviews with hiring managers and provide timely feedback to candidates.
- Assist in the onboarding process, ensuring new hires are prepared and set up for success.
- Track recruitment metrics and report on hiring progress to leadership.



Qualifications:

- Proven experience as a recruiter, preferably with a focus on sales roles.
- Strong ability to source candidates through various channels, including LinkedIn and job boards.
- Excellent interpersonal and communication skills.
- High attention to detail and the ability to manage multiple tasks simultaneously.
- Ability to work in a fast-paced environment and meet recruitment deadlines.
- Familiarity with recruitment tools, ATS systems, and best practices.
- A passion for building relationships and contributing to a positive team culture.

Benefits:

- Competitive salary with performance-based bonuses.
- Health, dental, and vision insurance.
- 401k
- Paid time off (PTO) including 10 vacation days and 5 sick days annually.
- Career growth opportunities within a fast-growing company.

How to Apply:

If you're excited about helping us grow our team and have a passion for recruiting top sales talent, we want to hear from you! Please send your resume and a brief cover letter to cchezem@capitalgurus.com

Join Capital Gurus and play a key role in our success as we continue to expand and innovate in the B2B lending space!